

Attachment A

Premium and enrollee information for all individual major medical products in ND

Company	Product	Premium	# individual enrollees
Medica Insurance Company	2010 YE – ND Long-Term Individual	\$948,074	1,023
American Republic Insurance Company	Major Medical Revamp	401,836	322
	ARS Value Choice	\$2,882	1
	Pinnacle CareAdvantage Complete	7,186	4
	UltraCare Medical Expense/CareGuard	131,831	74
	UltraCare AdvantageOne HSA	362,459	124
	UltraCare Preferred Gen 3	356,740	48
	UltraCare Preferred MSA Gen 3	121,271	18
	UltraComp Preferred Value	388,106	81
	UltraCare Preferred Gen 1	125,090	20
	UltraCare I, II, MajMed GR	76,996	6
World Insurance Company	Major Medical Revamp	841,673	517
	American Choice	21,303	16
	Million Dollar Major Medical	8,286	2
	Choice	107,412	14
	Combined Plus Filing	6,783	1
	MAM Choice	68,049	15
	PPR-PPO Preferred "ND"	31,280	40
	WorldCare HDHP/HD Adv – Gen 4	3,890	3
	Universal Advantage	539,809	423
Blue Cross Blue Shield of ND	Bank/Nodakare	76,091,000	15,997
	Non-Group Conversion	9,210,000	1,457
	Student	1,629,000	1,463
John Alden Life Insurance Company	376	145,165	101
	393	452,709	155
	880	337	0
	888	783,650	532
Time Insurance Company	553/554	71,268	89
	225	6,850	2
	236	5,857,260	1,816
	244	9,769	5
	253	758,491	535
	497	5,505	2
	770	2,577	6
	778	4,133,961	2,916
	E499	261	3
	227	579	0

Total earned premium on individual market products in North Dakota

Company	Total earned premium		
	2007	2008	2009
Medica Insurance Company	n/a	n/a	\$11,885
American Republic Insurance Company	\$1,690,571	\$1,770,361	1,864,517
World Insurance Company	506,225	481,727	450,380
Blue Cross Blue Shield of North Dakota	82,845,000	85,736,000	86,930,000
John Alden Life Insurance Company	1,008,050	1,184,335	1,381,861
Time Insurance Company	10,402,926	10,626,575	10,846,521

Total agent and broker commissions for individual market business in North Dakota

Company	Commissions	
	2009	2010
Medica Insurance Company	\$880	\$85,713
American Republic Insurance Company	81,636	91,773
World Insurance Company	52,785	325,940
Blue Cross Blue Shield of North Dakota	2,831,000	2,890,000
John Alden Life Insurance Company	106,265	n/a
Time Insurance Company	1,236,503	n/a